# ANA Seguros Gains Premium Coverage Against Cyber Threats

## SentinelOne Autonomous AI-Powered Security Protects and Empowers

## The Challenge — Stop Ransomware

A.N.A. was founded in 1930 as an automobile service club to promote motorsports in Mexico and provide roadside assistance and other services for its members. Today, ANA Compañía de Seguros S.A. de C.V. provides a range of auto, truck, and motorcycle insurance coverage with 43 offices throughout Mexico and is a member of "Grupo Valore" that brings together specialized insurance companies..

Cyber criminals have relentlessly attacked financial services companies worldwide, and ANA Seguros is no exception. If cyber-crime succeeds, the potential impact could be devastating. When the threat of ransomware increased, so did the company's risk. If ransomware managed to find a way in, it could disrupt operations, damage the ANA Seguros brand, and cause the company to incur compliance fines. The six members of ANA Seguros' security team have worked diligently to protect the company's devices, network, databases, and other infrastructure with multiple layers of security. They realized that their traditional antivirus solution was ineffective against ransomware and the new breed of advanced cyber threats.

"Malware, ransomware, and other advanced threats called for a new approach to cyber security," said Mr. Gabriel Valencia, network administrator and security for ANA Seguros. "We looked for next-generation technology that could effectively stop these threats, deliver better visibility, and be easier to manage."

### CHALLENGES

- Timely protection against evolving threats and ransomware across a distributed organization

- Scale security infrastructure administration for a distributed organization

- Minimize resources needed to fight current cyber threats effectively

### SOLUTION

- SentinelOne Endpoint Protection Platform

### BENEFITS

- Stopped ransomware incidents

- Optimized IT and security resources with real-time incident containment, automatic rollback, and policy-based mitigation

- Accelerated response with instant visualization and forensic data

- Improved end user experience with better endpoint performance

## Fast to Deploy and Easy to Use

The ANA Seguros team wanted a solution that did not require extra hardware or additional management resources. The new solution also had to integrate easily with the rest of its security infrastructure. ANA Seguros first evaluated three solutions. After reading Gartner research and learning about SentinelOne's autonomous AI-powered security, they added it to their evaluation and narrowed the choice to SentinelOne and Panda.

"We threw every kind of malware that we could find at both solutions," Mr. Valencia said. "We chose SentinelOne for its ability to detect malicious behavior and its automated response capabilities. It keeps our endpoints ahead of threats in real time."

ANA Seguros' security and IT teams found deployment to be simple and fast. Valencia said that it took longer to un-install the previous solution than it took to deploy SentinelOne. When new machines are rolled out, it takes only five minutes to secure them with SentinelOne.

Mr. Gabriel Valencia
Network Administrator and Security, ANA Compañía de Seguros, S.A. de C.V.

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## Effective Against the Most Advanced Threats

After deploying SentinelOne, the IT and security teams uncovered threats on systems that the previous solution had missed. SentinelOne uses artificial intelligence and behavioral analysis to detect attacks and identify malicious activity both before and during the threat's attempt to execute. And because SentinelOne monitors all low-level system activity, including process, file, network and other system behavior, it builds a context of normal application behavior so that anomalous activities are quickly identified.

## Empowers IT and Security Teams

ANA Seguros offices across Mexico usually do not have technical staff onsite to help in the event of a cyber threat. The IT and security teams rely on SentinelOne automation to protect users in remote offices. Real-time incident containment, automatic rollback, and policy-based mitigation are invaluable to the ANA Seguros team.

"SentinelOne contains a breach in real time, and the rollback capability automatically restores any system modifications or manipulated files to a known trusted state," Mr. Valencia said. "That's priceless because it saves us hours or days of travel time and remediation, and it minimizes any potential downtime for users."

# New Insight Enables Faster Response

The longer threats remain undetected, the more damage they can do. SentinelOne's management console gives the ANA Seguros teams easy-to-use management, monitoring, and forensic data for accelerating response.

"The management console is extremely visual and easy to use," Mr. Valencia said. "Now we can visualize attacks with real-time forensics and context. We know where the threat is, what it has done, and whether it is still active. We never had anything like that before."

# Low-Impact, High Performance

SentinelOne not only empowers the IT and security teams, it delivers outstanding protection without affecting users' workflow. The IT team said that after deploying SentinelOne, users' endpoint performance was 20% faster than it was with the prior solution.

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For more information about SentinelOne Endpoint Protection Platform and the future of endpoint protection, please visit: **sentinelone.com**.